

**rate sheet:**



**JT (Jerry) Fest**

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Due to the diversity of the youth work community it is difficult to pre-price activities without knowing what a specific project may entail. The following information is provided as a guideline for determining compensation. Please feel free to contact me for a quote on meeting your specific needs.

**Presentation Rates:**

Standard or custom presentations are available on a variety of topics related to services for street-dependent (homeless) youth, and Youth Development.

Mini:	One segment 90 minutes or less Start/end times are negotiable	\$400.00
	<ul style="list-style-type: none"><li>Total time commitment: 90 minutes or less</li><li>Total presentation time: 90 minutes or less</li></ul>	
Half Day:	Two 85 minute segments with one 10 minute break Start/end times are negotiable	\$600.00
	<ul style="list-style-type: none"><li>Total time commitment: 3 hours</li><li>Total presentation time: 2 hours, 50 minutes</li></ul>	
Full Day:	Multiple 60-90 minute segments with 5-10 minute breaks and one 30-90 minute lunch Start/end times are negotiable	\$1000.00
	<ul style="list-style-type: none"><li>Total time commitment: 7 hours (based on a 1 hour lunch)</li><li>Total presentation time: 6 hours</li></ul>	

**Youth Development: a winning hand** is charged at the Full Day rate for one day, twice the Full Day rate for two days. See note below.

Presentations may be designed for any size audience, though the optimal group size for learning is between 30 and 60. Presenting to a group larger than 60 attendees will require an increased presenter fee. Client is responsible for providing meeting space large enough for the group, as well as room for small group breakouts if called for by the presentation; coffee, water, etc., and/or other break refreshments (as you wish); and any presentation aids required (e.g., easel, PowerPoint projector).

**Note:** Clients may charge for attendance to recoup costs or even profit from an event without affecting the presenter fee. Please contact me for details.

**Consultation/Development Rates (including proposal authoring):**

\$75.00 p/hour

Most consultation/development projects are quoted at a project rate based on the estimated time for completion. On-going consultation/development may be arranged at a negotiated hourly rate. **Proposal authoring** is \$75.00 per page calculated on double-spaced 12 pt Times New Roman font, ½ inch margins.

**Expert Witness Rates:**

\$100.00 p/hour

**\* Other Fees as Applicable:**

- Materials, if needed (e.g., handouts, exercise props): Est. \$50.00/30 participants

**Outside of the Portland, Oregon metropolitan area:**

- Reimbursement for transportation (mileage at standard [GSA](#) POV rates, and/or airfare; car rental if needed)
- Reimbursement for lodging
- Per Diem charged at standard [GSA](#) M&IE rates based on local area charged from departure to return